

NOUVEAU ILLINOIS



Customized support depending on building needs

- 2 months free maintenance upon signing Nouveau IL contract
- Flexible payment options depending extent of work
- Dedicated additional manpower for initial maintenance (SWAT)
- Discounted repairs
- Customized Testing offerings

<u>Largest Independent elevator provider in U.S.-</u> No mergers with OEMs and able to provide timely servicing and decisions without dealing with multiple layers and delayed decisions in times of need

<u>Unique Corporate Structure</u> - Privately owned. No red tape, no corporate layers, and much easier access to top decision makers. Benefit of large scale, with personal touch and attention to details.

<u>Ability to service ALL manufacturer equipment</u>, -Both proprietary and non-proprietary so you are never handcuffed to one single provider.

<u>Local talent with National Strength</u> – We hire 100% local Illinois experts backed by 35 years of expertise and support 24x7.

<u>Technology Leader</u> - Use only the latest equipment in vertical transportation. First to market in new technology with manufacturers. Nouveau Link-remote monitoring Covid patents, i.e. Touchless Link

SAFETY – Safety awareness program required for ALL employees to ensure your building and tenants are in the BEST HANDS!

Expertise - Presently we have over 120 highly talented modernization teams, 40 repair teams, 12 escalator teams, 5 full-time motor teams, and 150 service technicians

Security - Financially secure independent CPA audits available upon request. Bonding capability to \$20,000,000.00 per project.

<u>Fastest Parts Turnaround</u> – Given Nouveau's size, scale and relationship with all manufacturers clients rarely wait long periods for any parts!

<u>Capacity</u> – 120,000 Sq. Ft. - Largest inventory of parts and supplies with long term forged business alliances with ALL manufacturers

<u>National Presence</u> - Nouveau launched national campaign in 2017 and is currently working with select partners on strategic alliances

<u>Commitment</u> - Nouveau prioritizes personal contribution to each and every client. We are #1 in Service and Maintenance nationwide

Management Access - 24 x 7 x 365

<u>Live local 24-hour customer call center</u> - Main office 7 days a week and 365 days a year

<u>Mandated Management Meetings</u> - Regularly scheduled overseeing service, maintenance, modernization or repair schedules

Employees are our #1 asset – given our structure our employees are treated like family and are devoted to making ALL our clients happy 24x7 365 days a year...Lowest attrition rate in industry!

<u>Complete Equipment Optionality</u> - Nouveau is the largest provider of non-proprietary equipment, however we handle all proprietary /OEMs

<u>Tracking & Communications</u> - Assistance email is delivered to all principals via: Assistance@Nouveaulllinois.com

<u>Long Term Stability</u> - Same union affiliation, no mergers, no acquisitions, no confusion in our entire operations

<u>Local feel with national strength</u> - Always there for any and all emergencies 24/7...RELIABILITY, INTEGRITY AND ACCESSIBILITY