



## **EXHIBIT B – VENDOR DISCOUNTS & SERVICES**

### **FirstService Residential Associations**

1. Free site assessment, radio testing/evaluation
2. Minimum of 10% discount on digital radio purchases of 10 or more radios
3. 48 hour repair pick up from the property.
4. Alpha Prime will offer a loaner radio or repeater for most repairs, when requested, based on a \$25 per radio value.
5. Preferred service and repair rates for all FirstService Residential Properties.
6. 10% discount on any speaker microphones or earpieces.
7. Alpha Prime Communications will provide a dedicated account manager for all First Service Residential Properties.