





All City Environmental Services Inc. Environmental Waste Removal & Plumbing Specialists 927 W. 49th Place – Chicago, IL 60609 (773) 285-9800 – FAX: (773) 285-9892 www.AllCityEnvironmental.com

Date: January 8, 2020

To: First Service Residential

From: Mark Mennen - All City Environmental Services, Inc.

Re: 2020 In Good Company Marketing Agreement "Exhibit B"

I would like to thank you for the opportunity to provide services to First Service Residential through the In Good Company program.

All City Environmental Services is a highly skilled company with experienced and innovative professionals. We started our family owned and operated business in 2007 and have built a thriving business based upon customer service, quality workmanship and customer satisfaction. Our staff is highly trained and many of our drivers and laborers have 20 plus years experience in the sewer cleaning and plumbing industry. All of our employees have completed confined space training annually and several of our employees hold Sewer/Drain and Plumbing Licenses. Our company holds a special waste hauling permit issued by the Illinois Environmental Protection Agency, a City of Chicago General Contractors License and a City of Chicago Business License.

As a benefit to First Service Residential through the In Good Company Program, we would like to extend the following additional services:

- 1. We will offer First Service Residential Buildings a 24/7 preferred service. Your property locations will receive preferential treatment on all incoming calls requesting service.
- 2. We will provide a discounted Preferred Overtime rate.
- 3. We will provide a discounted service rate of 10% on all repair service labor to any resident from a First Service Residential property who calls in and has work completed by us.

We are a full service business and feel that this continued opportunity would be a great partnership.

Should you have any questions or need any additional information, please do not hesitate to contact me at (773) 285-9800 or via email at: Mmennen@allcityenvironmental.com. We look forward to hearing from you soon.

Sincerely,

Mark Mennen Owner/President