



The Telephone Company now In Good Company, proudly serving as the preferred telephone vendor for First Service Residential!

The Telephone Company is a public utility of telecommunications with over 12 years of experience offering landlines, cellular, and VoIP services at incredible rates. With your specific goals in mind we analyze your network to develop a solution that is tailored and checks all the boxes!

How is savings data calculated? We investigate calling features used, usage records, contract termination charges, and future goals to develop a proposal. The data is then compared to your current costs to provide monthly savings, annual savings, and percentage savings.

Actual FSR Quote Data since joining IGC September 2021

Current Costs	Proposed Costs	Monthly Savings	Annual Savings	Percentage Savings
\$86,084.57	\$31,896.44	\$54,188.13	\$650,257.61	62.95%

Why should I trust The Telephone Company? In addition to being vetted by the In Good Company team, we currently service over 50 FSR managed properties adding more almost every week. Our business model revolves around doing everything possible in the best interests of the customer and everything else takes care of itself!

Are there any other benefits aside from lower costs? The days of wanting to launch your phone out the penthouse window are over! No more long holds or multiple transfers. No more mystery reps every time you call in. Every manager will have a dedicated and highly responsive account manager, so you recognize who you're working with and can rest easy knowing your request gets handled correctly the first time!

What services are offered? The Telephone company is more than just a solutions provider, we are your one-stop shop for all things telephone! We can handle consulting, network audits, VoIP system integrations, unit owner speed dial directory, centralization of modems/cabling, clean up wiring nightmares, and pretty much anything else you throw at us!

Network Audits. Feeling helpless and not sure what your numbers are connected to but don't want to pay anything upfront because of complications with board approval? No sweat! We will audit your network under a microscope, put together a solution with savings you cannot resist, and implement it at **no upfront cost!** In return we will charge 25% of the first year's savings.

Is your phone system from the Jurassic period and in desperate need of a facelift? If 25% of the first year's savings exceeds our labor/parts we will install a brand spanking new modern phone system we guarantee you will love **ABSOLUTELY FREE!** If the savings covers partial we will only invoice the difference which is usually VERY small 😊.

What if I am in a contract? Don't wait until your contract ends to switch. In most cases monthly savings far exceeds monthly termination charges so switch and save today!

How much effort is required to switch? This process could not be easier. Just send over the most recent full invoice and we take care of the rest. We are available to talk to the board before or during any required voting. We notify your carrier of the transfer and cancel unproductive services. We communicate your projected transfer date. We are on standby the day of the transfer. We follow up after the transfer. You might get sick of us, but you have a partner that is there for you every step of the way!

For all inquiries please contact: John B Servedio 224-257-2262 or John@TheTel.co